



unplugged management solutions

# about arc

- Focussed asset management solutions provider
- Utilise a range wireless applications
  - ☑ RFID
  - ☑ GSM
  - ☑ Satellite
  - ☑ Wifi
  - ☑ RF
- Solutions based mindset
- Provision of managed solutions with clear benefits
- 20 years experience in the field

# environment

- ✓ Pressure on sales
- ✓ Increased competition for fewer customers
- ✓ Requirement to maximise stock turn
- ✓ Need to measure effective use of demos
- ✓ Need to reduce cost of fines
- ✓ Need to allocate fines to the correct person for the allocation of points

# arc finePoint

- ✓ Designed to manage assets
- ✓ Provides supply chain visibility
- ✓ Integrated process flow
- ✓ Client defined rules & procedures
- ✓ Client defined outcomes
- ✓ Escalation's via SMS and /or email



# system overview

arc  
finePoint

arcSight

arcAccess

arcAssets

arc flow

control

optimise

protect

safety

*Fully integrated asset management*



# system overview

arc  
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# system overview

finePoint

Manage stock and fines

*real time*



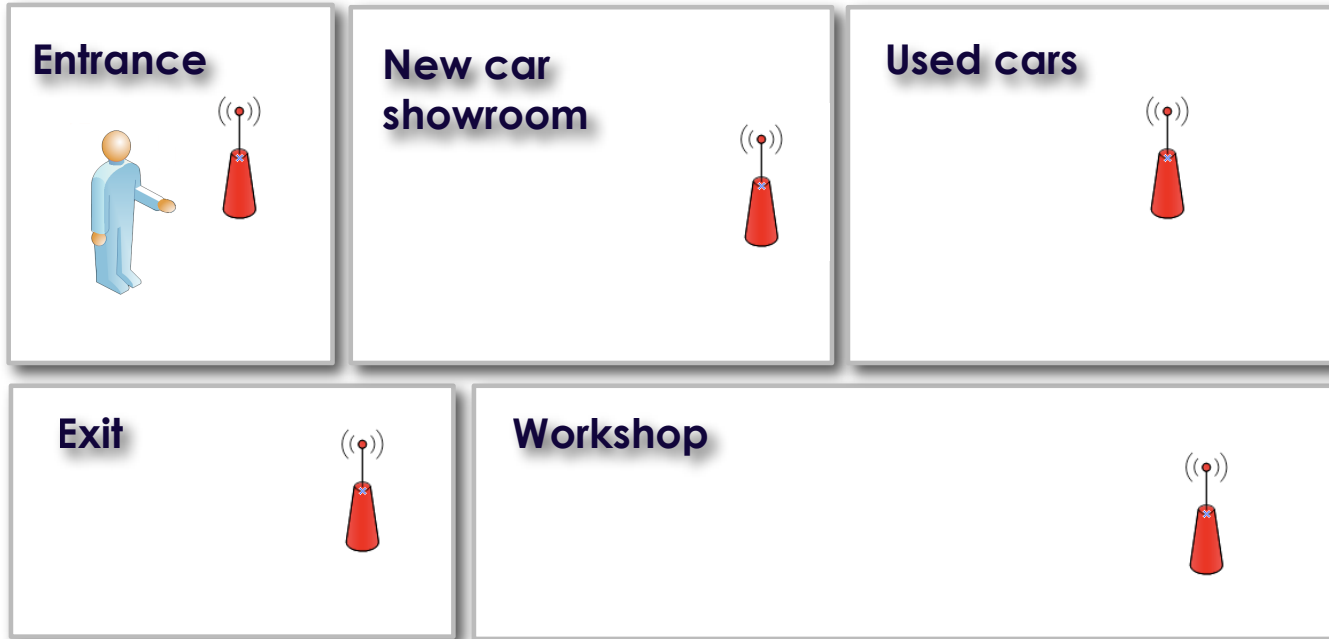
# arcSight

Solution implementation





# implementation



*Install reader network*

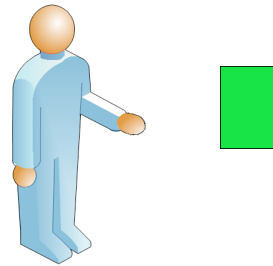
# implementation



*Fit tag with  
tamper/removal notification*

**No wiring or power source required**

# implementation



*Issue tag to each sales  
person for vehicle use*

# arcSight

Solution in action



# solution in action



*Client requests a test drive*

*Client's Licence is scanned into system*

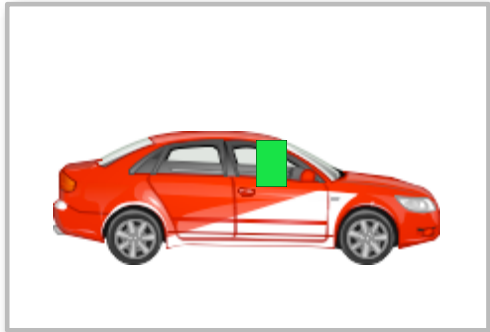
*Car and sales person selected*

*Car cleared to leave on demo*



# solution in action

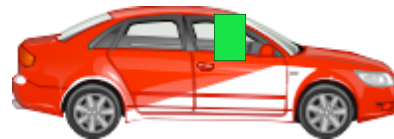
Site



*Car leaves - Car tag, driver tag and  
driver Licence - conditions met  
Demo logged time left and time returned*

# solution in action

Site 1



*If car leaves without the clients licence,  
trip is logged to the authorised driver*

*If no authorised driver tag is read then an  
alarm is raised*

# solution in action

- ➔ *Fines logged electronically*
- ➔ *finePoint identifies the driver*
- ➔ *The fine is then reallocated via finePoint to the actual driver*
- ➔ *The council reissues the fine directly to the driver*
- ➔ *This is done within a period of days*



# benefits

Automation - *System generated events*

Integrity - *Consistent response with each parameter*

Velocity - *As it happens - truly real time*

Insight - *Learn from system*

Capability - *Improved resource allocation*







# benefits

Reduce the cost of fines

Fines and points allocated to the correct driver

Automated Real Time notification of

-  Stock location
-  Stock arrival
-  Stock offsite
-  Demo management/sales activity

# benefits

Ability to grow the system into the operation to include

- Live stock management - new and used
- Management of clients vehicle in for service
- Other asset management - Computers and equipment
- Reduce risk of theft and unauthorised use of vehicles





covering your assets